



# Q4 | FY 2022 PERFORMANCE

## Performance Overview

### SALES



### SALES GROWTH



### COMPS



### DILUTED EPS



“OUR ABILITY TO **DELIVER GROWTH** ON TOP OF THE **\$40 BILLION OF SALES** GROWTH ACHIEVED OVER THE PRIOR TWO-YEAR PERIOD, WHILE NAVIGATING PERSISTENT INFLATION, ONGOING GLOBAL SUPPLY CHAIN DISRUPTIONS, AND A TIGHT LABOR MARKET, IS A TESTAMENT TO INVESTMENTS WE HAVE MADE IN THE BUSINESS, AS WELL AS OUR **ASSOCIATES’ RELENTLESS FOCUS ON OUR CUSTOMERS.**”

**TED DECKER - CHAIR, PRESIDENT & CEO**

## Highlights



**INVESTING \$1B**  
IN ANNUALIZED COMPENSATION  
FOR FRONTLINE, HOURLY ASSOCIATES



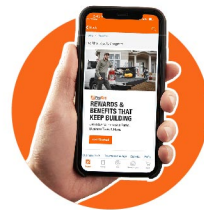
**~45%** OF ONLINE  
ORDERS FULFILLED  
THROUGH STORES



SALES LEVERAGING  
DIGITAL PLATFORMS  
**INCREASED 4%+**  
FROM Q4 2021



**PRO SALES**  
OUTPACED DIY



IMPROVED ONLINE  
EXPERIENCE FOR  
**PRO LOYALTY**  
PROGRAM

## Company Overview

The Home Depot is the world’s largest home improvement retailer with retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico.



**U.S. & TERRITORIES:**  
**2,007**  
**CANADA:**  
**182**  
**MEXICO:**  
**133**