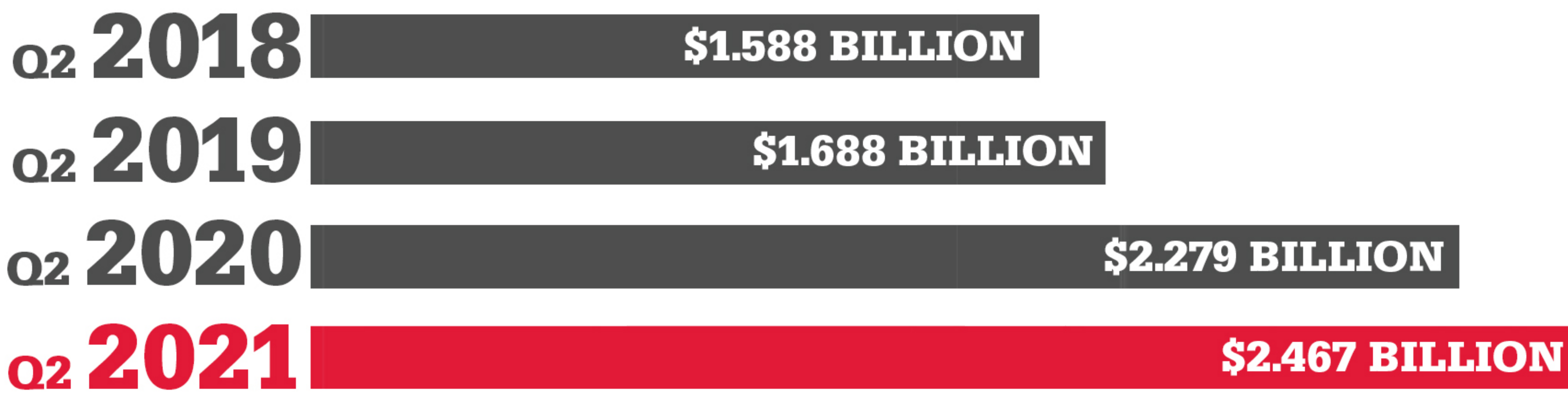


# Second Quarter 2021

Ace reports second quarter revenues



Record  
Q2 Revenue  
**↑8.2%**  
over Q2 2020

Net Income of  
**\$116.0 million**

Worldwide  
Store Count

**5,550**



New Stores  
in Q2 2021

**+61**



Ace Hardware Subsidiaries



Q2 2021 REVENUE

## Second Quarter Highlights

Accrued patronage dividend to shareholders of  
**\$204.7 million**, up **21.1%** from the first 6 months of 2020.



**+1.2%**  
Same-Store  
Sales\*

**+7.1%**  
Average  
Transaction Size\*

**+13.9%**  
Acehardware.com  
Revenue\*\*

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

\*Q2 2021 VS. Q2 2020  
\*\*YEAR THROUGH Q2

# WE'RE BLUSHING, BUT RED IS OUR COLOR

#1 in Customer Satisfaction with Home Improvement Retailers,  
14 out of 15 years.



For J.D. Power 2021 award information, visit [jdpower.com/awards](http://jdpower.com/awards).

