First Quarter 2021

Ace reports record first quarter revenues



2018	\$1.31 BILLION

01 2019 \$1.38 BILLION

01 2020 \$1.43 BILLION

01 **2021** \$2.03 BILLION

Record Q1 Revenue

142.0% over 01 2020

Worldwide Store Count



New Stores in Q1 2021



Ace Hardware Subsidiaries

Ace
Wholesale
Holdings
\$103.9
million

Ace Retail Holdings \$157.1 million Ace International Holdings \$63.9 million

Q1 2021 REVENUE

First Quarter Highlights

Q1 net income of \$105.4 million, up 191.2% from previous year.



+29.9%
Same-Store
Sales

+15.7%
Average
Transaction Size

+219.6% Acehardware.com Revenue

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q1 2021 VS. Q1 2020



Ace Hardware named Children's Miracle Network Hospitals 2020 Corporate Partner of the Year